

	Q2 FY 18	Q1 FY 18	Q4 FY 17	Q3 FY 17	Q2 FY 17	Q1 FY 17	Q4 FY 16	Q3 FY 16	Q2 FY 16
Employee Metrics									
Employees, period end									
Total Employees (Consolidated)	2,018	1,959	1,963	1,976	1,983	2,057	2,118	2,084	1,968
	Engineering	1,785	1,729	1,728	1,737	1,743	1,887	1,833	1,714
	Corporate	233	230	235	239	240	231	251	254
Hiring Metrics									
Gross Adds	170	154	131	118	107	124	192	259	199
Net Adds	59	(4)	(13)	(7)	(74)	(61)	34	116	43
Attrition % Annualized (Based on Voluntary attrition only)									
Attrition % LTM (Based on Voluntary attrition only)	15.7%	21.3%	17.7%	19.2%	24.0%	21.3%	20.6%	20.9%	25.1%
	18.7%	21.2%	21.0%	22.0%	22.9%	22.2%	20.3%	22.9%	24.4%
Revenue by geography - Consolidated (In %)									
North America	38%	37%	32%	30%	36%	33%	32%	32%	28%
EMEA	25%	28%	34%	35%	30%	31%	30%	28%	33%
India	30%	28%	26%	27%	25%	27%	28%	24%	24%
APAC	7%	7%	8%	8%	9%	9%	10%	16%	15%
Client Concentration (In %)									
Top 5 client contribution to revenues	42.7%	43.5%	44.1%	45.6%	44.7%	46.2%	47.3%	45.7%	49.0%
Top 10 client contribution to revenues	64.5%	64.4%	63.1%	65.7%	65.5%	67.0%	66.2%	63.7%	69.0%
Relationships with Customers (TTM)									
1 < >3 Million dollar customers	10	11	7	6	10	11	12	11	11
3 < >10 Million dollar customers	6	6	6	6	6	5	5	6	6
10 < >20 Million dollar customers	1	1	1	1	1	1	1	1	1
Utilization, including trainees (In %)*									
	77.2%	79.6%	78.6%	78.7%	79.6%	79.7%	79.2%	83.2%	82.0%
Revenue Split (In ₹ Million)									
Onsite	403	411	401	433	439	492	467	477	478
Offshore	845	765	776	674	738	720	723	778	793
Revenue by Project Type (In ₹ Million)									
Time and Material (including compensation)	874	844	826	809	814	890	969	995	989
Fixed Price	375	332	351	298	363	322	221	260	282