

	Q1 FY 18	Q4 FY 17	Q3 FY 17	Q2 FY 17	Q1 FY 17	Q4 FY 16	Q3 FY 16	Q2 FY 16
<b>Employee Metrics</b>								
Employees, period end								
Total Employees (Consolidated)	1,959	1,963	1,976	1,983	2,057	2,118	2,084	1,968
Engineering	1,729	1,728	1,737	1,743	1,821	1,887	1,833	1,714
Corporate	230	235	239	240	236	231	251	254
<b>Hiring Metrics</b>								
Gross Adds	154	131	118	107	124	192	259	199
Net Adds	(4)	(13)	(7)	(74)	(61)	34	116	43
<b>Attrition % Annualized (Based on Voluntary attrition only)</b>								
Attrition % LTM (Based on Voluntary attrition only)	21.3%	17.7%	19.2%	24.0%	21.3%	20.6%	20.9%	25.1%
<b>Revenue by geography - Consolidated (In %)</b>								
North America	37%	32%	30%	36%	33%	32%	32%	28%
EMEA	28%	34%	35%	30%	31%	30%	28%	33%
India	28%	26%	27%	25%	27%	28%	24%	24%
APAC	7%	8%	8%	9%	9%	10%	16%	15%
<b>Client Concentration (In %)</b>								
Top 5 client contribution to revenues	43.5%	44.1%	45.6%	44.7%	46.2%	47.3%	45.7%	49.0%
Top 10 client contribution to revenues	64.4%	63.1%	65.7%	65.5%	67.0%	66.2%	63.7%	69.0%
<b>Relationships with Customers ( TTM )</b>								
1 < >3 Million dollar customers	11	7	6	10	11	12	11	11
3 < >10 Million dollar customers	6	6	6	6	5	5	6	6
10 < >20 Million dollar customers	1	1	1	1	1	1	1	1
<b>Utilization, including trainees (In %)*</b>								
	79.6%	78.6%	78.7%	79.6%	79.7%	79.2%	83.2%	82.0%
<b>Revenue Split ( In ₹ Million)</b>								
Onsite	411	401	433	439	492	467	477	478
Offshore	765	776	674	738	720	723	778	793
<b>Revenue by Project Type ( In ₹ Million)</b>								
Time and Material (including compensation)	844	826	809	814	890	969	995	989
Fixed Price	332	351	298	363	322	221	260	282