

	Q1 FY 20	Q4 FY 19	Q3 FY 19	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17
Employee Metrics										
Employees, period end										
Total Employees (Consolidated)	1,802	1,833	1,780	1,781	1,812	1,867	1,913	2,018	1,959	1,963
Engineering	1,572	1,600	1,552	1,552	1,580	1,637	1,685	1,785	1,729	1,728
Corporate	230	233	228	229	232	230	228	233	230	235
Hiring Metrics										
Gross Adds	137	213	148	137	96	124	130	170	154	131
Net Adds	(31)	53	(1)	(31)	(55)	(46)	(105)	59	(4)	(13)
Attrition % Annualized (Based on Voluntary attrition only)										
Attrition % LTM (Based on Voluntary attrition only)	24.0%	30.3%	29.4%	30.7%	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%
Revenue by geography - Consolidated (In %)										
North America	40%	43%	39%	36%	39%	39%	40%	38%	37%	32%
EMEA	20%	21%	23%	24%	23%	25%	23%	25%	28%	34%
India	27%	24%	27%	31%	30%	28%	30%	30%	28%	26%
APAC	13%	12%	11%	9%	8%	8%	7%	7%	7%	8%
Client Concentration (In %)										
Top 5 client contribution to revenues	49.8%	56.3%	52.2%	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%
Top 10 client contribution to revenues	65.9%	70.1%	68.8%	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%
Relationships with Customers (TTM)										
\$1M + clients	10	11	11	10	10	12	12	10	11	7
\$3M + clients	4	5	5	5	6	6	6	6	6	6
\$10M + clients	1	1	1	1	1	1	1	1	1	1
Utilization, including trainees (In %)*										
	73.1%	75.7%	76.4%	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%
Revenue Split (In ₹ Million)										
Onsite	441	495	400	309	494	465	467	403	411	401
Offshore	906	860	814	821	849	823	852	845	765	776
Revenue by Project Type (In ₹ Million)										
Time and Material (including compensation)	788	743	743	764	785	811	880	874	844	826
Fixed Price	553	612	471	367	558	476	439	374	332	351