

INVESTOR PRESENTATION

Q1 FY 2025-26



SAFE HARBOR CLAUSE

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions which have an impact on our business activities or investments, changes in the laws and regulations that apply to the services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in for IT professionals, the loss of significant customers, the monetary policies in India and globally, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally. The Company may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Stock Exchanges and our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

SASKEN GROUP AT A GLANCE

Product Engineering



Digital Transformation



ASIC Design Services



Cyber Security



Semiconductor



Communication & Devices



SatCom



Automotive & Off-Highway



Industrials



Enterprise Grade Devices



Transportation



36+ Years

in Product Engineering
& Digital Services

90+

Clients that include Fortune
500 Companies

200+

Patents
(Granted)

30+ Million Devices

shipped in
15+ countries

2150+

Engineers
Globally

**Listed on
BSE/NSE**

Cash Positive, Debt
Free, Profitable

**Delivery & Sales
Centres**

North America, Asia,
and Europe

CSAT

of avg :
4.47 on 5

**Innovation Centre
Finland**

Anechoic chamber Acoustic Lab,
RF/Antenna Labs

**Global
Footprint**

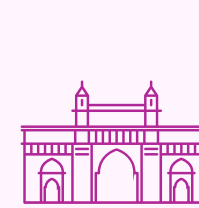
Coverage in
5 Continents

OUR GLOBAL PRESENCE & COMPLIANCE

Serving Clients across
5 Continents (23 Countries)



Centres of Excellence



INDIA



FINLAND



JAPAN



CHINA



DIGITAL ENGINEERING
AND ER&D SERVICES

LEADERSHIP ZONE OVERALL ER&D
2018 & 2019 (by Services Provider)

PEAK MATRIX 2018
DIGITAL SERVICES

Certifications @ Sasken



Quality

ISO 9001:2015



Environment

ISO 14001:2015



Information Security

ISO/IEC 27001:2022



Software Engineering
& Project Management

CMMi-V2.0-ML3



Privacy

ISO/IEC 27701:2019



Automotive
Information Security

TISAX AL-3



Automotive
SPICE

ASPICE Level 3

Sasken Management Systems Are Compliant To



Privacy
Regulations

EU-GDPR | CCPA
India Data Privacy Act



Automotive
Functional Safety

ISO 26262

OUR STRATEGY TO ACCELERATE GROWTH

60 Marquee
Accounts

60

at least \$4 M
per account

x4

in 3 Years

x3



Empower regional teams for culture sensitive local decision-making



Anchor culture of execution, accountability and empowerment



Drive innovation and deliver exceptional value to customers



Reinforce World-Class, Tech-First, and Intellectual Integrity



Unwavering commitment towards talent development

OUR COMMITMENT TO SOCIETY (ESG)

ENVIRONMENT

- Environmental Goals
- Water Impact
- Energy Management
- Greenhouse Gas Emission
- GHG Management
- Sustainable Sourcing
- Environmental Stewardship



SOCIAL

- Social Goals
- Diversity & Inclusion
- Human Rights
- Women Empowerment
- Safe and Inclusive Workplace
- Investing in Our People
- Well-being
- Inclusive Growth Equitable Development



GOVERNANCE

- Governance Goal
- Sustainability Governance
- Sustainability Governance Strategy
- Sustainability Governance Leadership Model
- Sustainability Governance Pillars
- Core Sustainability Governance Programs
- Integrity, Ethics & Transparency
- Data privacy, Cyber Security
- Value to Customers



SNAPSHOT OF OUR FY 26 ESG ACHIEVEMENTS



ENVIRONMENT

86%

reduction in GHG emissions versus 2018/19

100%

power replenished by sustainable energy

100%

of all light fittings in LED

6100 KL

of waste-water recycled

1756 KL

Water positive in Corporate campus

8100 KL

of rainwater harvested



SOCIAL

0

wage disputes, child labour, discrimination, forced labour



13,089

students benefited from morning nutrition program

1055

Students' skill Development program, with 73% being girls



GOVERNANCE

0%

breach on data privacy

0%

breach on cyber security

0

disaster Incidents

99%

antivirus and security patch compliance

PERFORMANCE HIGHLIGHTS

Q1 FY 2025-26





MESSAGE FROM THE MANAGEMENT

Our performance momentum has maintained during Q1 FY26. The growth reflects increase in engagement with existing clients and addition of new logos. The key highlight is our multi-year ODC engagement in America to deliver Android maintenance and security for a large portfolio of their handsets. Deep domain expertise and technological leadership continue to distinguish our approach. We recently formed a partnership with Microsoft around their Microsoft Devices Ecosystem Platform, with the intention of pulling up development of intelligent and smart devices. Our Borqs integration is progressing well and shall contribute towards this partnership. The eR&D space continues to see convergence of digital technologies, sustainability initiatives and changing business models. With our end-to-end capabilities across hardware and software I am confident of harnessing these opportunities fruitfully

RAJIV C MODY

Chairperson, Managing Director & CEO

FINANCIAL AND OPERATIONAL SUMMARY

60x4x3 Strategy Fuels Growth and Momentum

₹2,735 M

Revenue (↑84.8% QoQ)

₹146 M

EBITDA (↑106.8% QoQ)

₹55 M

EBIT (↑58.1% QoQ)

₹100 M

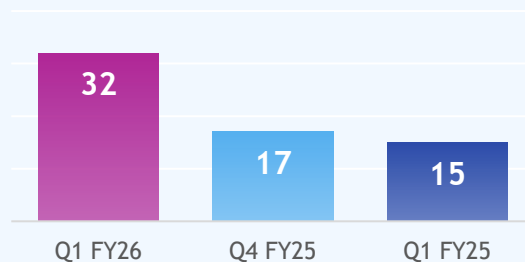
PAT (↓13.0% QoQ)

₹6.24

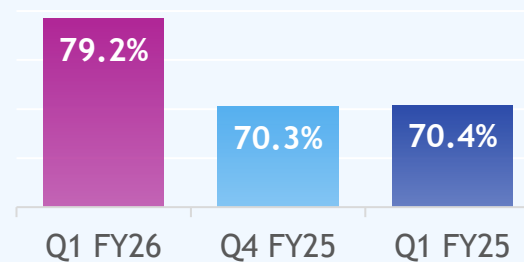
EPS (↓14.4% QoQ)

INCREASING SALES MOMENTUM

Consolidated revenues (\$ M)

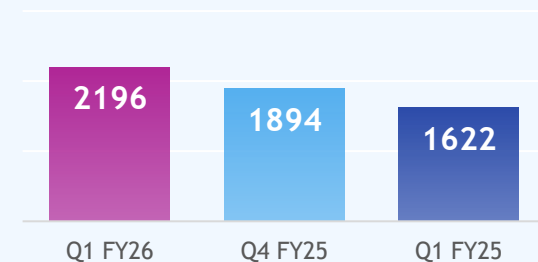


STRENGTHENING WORKFORCE



IMPROVING EMPLOYEE METRICS

Total employees



Pursuant to completion of acquisition of Borqs effective April 8, 2025, only Q1 FY26 numbers are inclusive of Borqs performance

All data unless specified is on a consolidated basis

KEY BUSINESS UPDATES

MAJOR ORDER WINS



- Major deal with a German multinational automotive Tier-1 to design and develop Telematics software over Qualcomm modem
- Multi-year deal with a global wireless solutions provider in developing packaged NAD module software based on the Qualcomm modem chipset for an automotive telematics unit.
- Large deal with is German automotive Tier-1 to customize Sasken's KenQual solution for its test automation needs, System Integration and System Testing in compliance with A-SPICE.
- Complex RF antenna design & development deal with a leading German automotive Tier1 supplier

TECHNOLOGY GROWTH LEVERS



- Continued investments in product security to help our clients navigate evolving regulatory landscapes and secure global market access.
- Continued investments in developing assets leveraging GenAI for product differentiation and developer productivity.
- Continued investing in Virtual Cockpit platform, deployable on AWS Graviton or native ARM hardware, for efficient development and testing,
- MDEP Partnership with Microsoft, enabling us to provide product development/engineering services on MDEP for Collaboration devices.

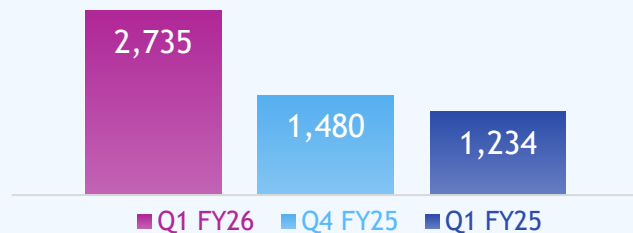
PEOPLE AND PROCESSES



- In the quarter Sasken Group headcount reached 2196 , a healthy ~8% QoQ growth.
- Attrition for the trailing 12 months was 7.3%.
- Moumita Kurup received 'Most Influential Women HR Leaders 2025' at the Global HR Excellence Awards and the 'HR Leadership Award' at the HR Leadership Conclave 2025
- Girish BVS was featured in Tech 100 India's Most Influential People in Tech and Innovation

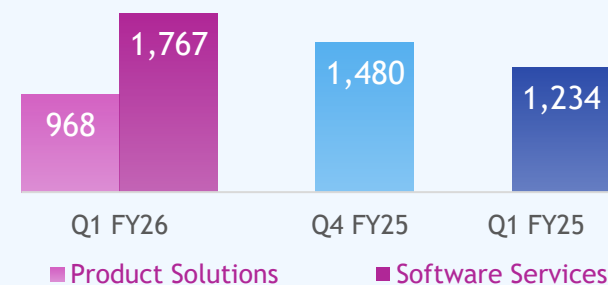
FINANCIAL PERFORMANCE SNAPSHOT (QUARTERLY)

CONSOLIDATED REVENUES (₹M)



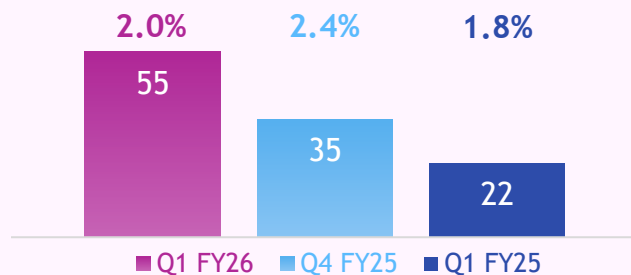
QoQ Growth: **84.8%**
YoY Growth: **121.7%**

SEGMENT REVENUE MIX (₹M)



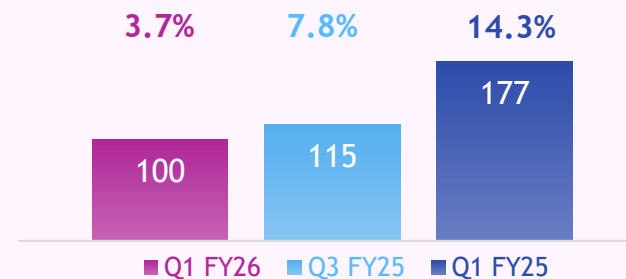
Software Services
QoQ Growth: **19.4%**
YoY Growth: **43.2%**

CONSOLIDATED EBIT (₹M)



QoQ Growth: **58.1%**
YoY Growth: **150.0%**

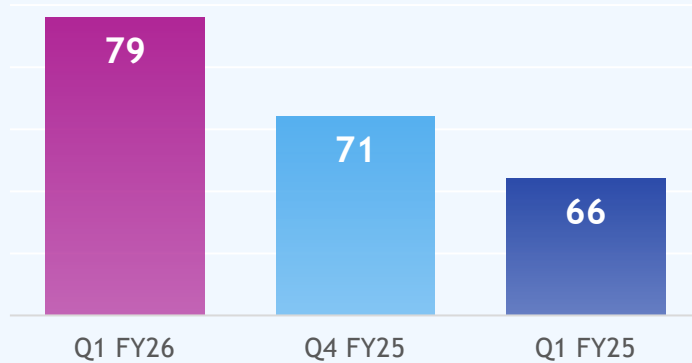
CONSOLIDATED PAT (₹M)



QoQ Growth: **-13.0%**
YoY Growth: **-43.4%**

CUSTOMER PROFILE

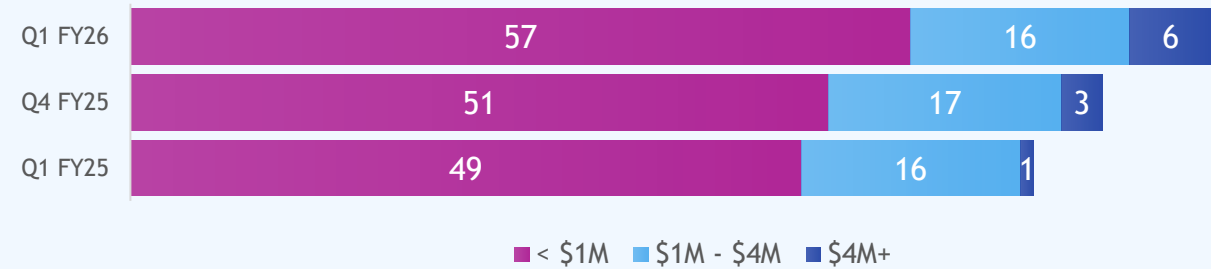
NUMBER OF ACTIVE CUSTOMERS



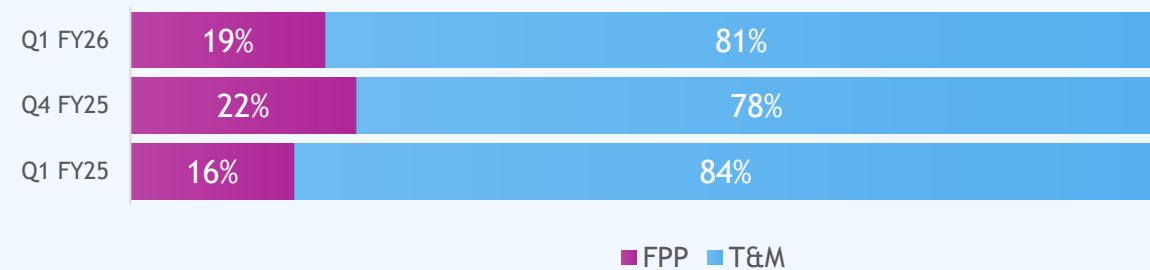
Number of active customers has been increasing over the last seven quarters

Pursuant to acquisition of Borqs, 5 customers got added in Q1

CUSTOMER BREAK-UP BY LTM SALES

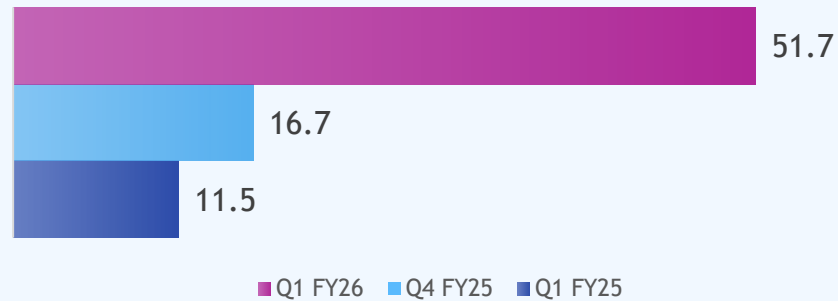


SOFTWARE SERVICES REVENUE MIX BY PROJECT TYPE

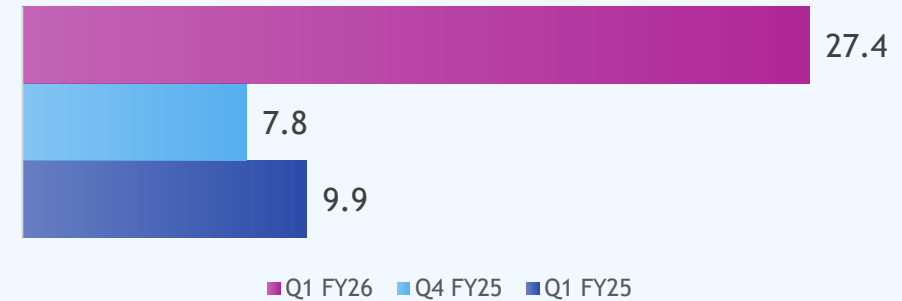


ORDER BOOKING STATUS

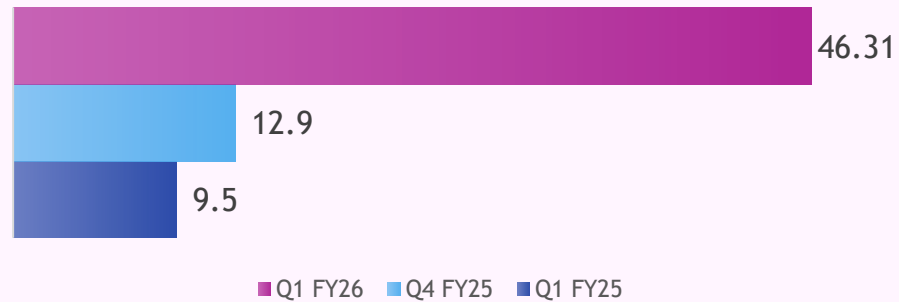
TOTAL CONTRACT VALUE^{1 2} (\$M)



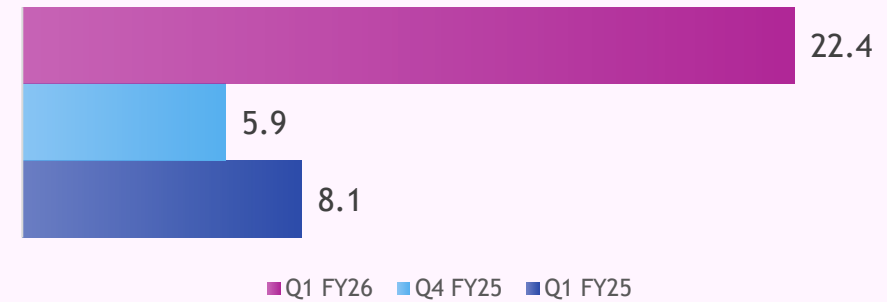
TOTAL CONTRACT VALUE - NEW (\$M)



ANNUAL CONTRACT VALUE¹ (\$M)



ANNUAL CONTRACT VALUE - NEW (\$M)



¹ Includes new and renewal bookings

² The above includes 30.9M for Product Solutions

NEWS AND ACHIEVEMENTS

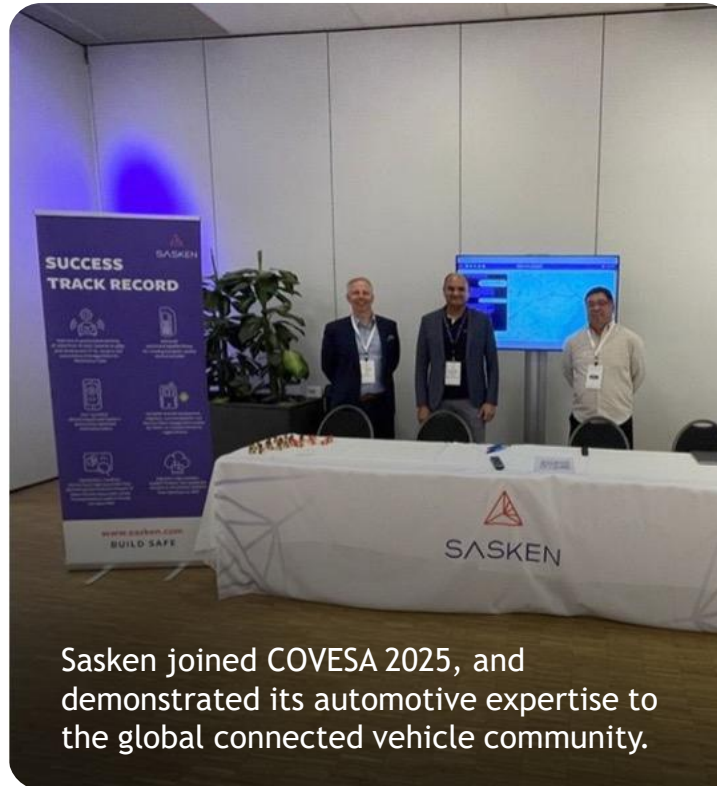
Q1 FY 2025-26



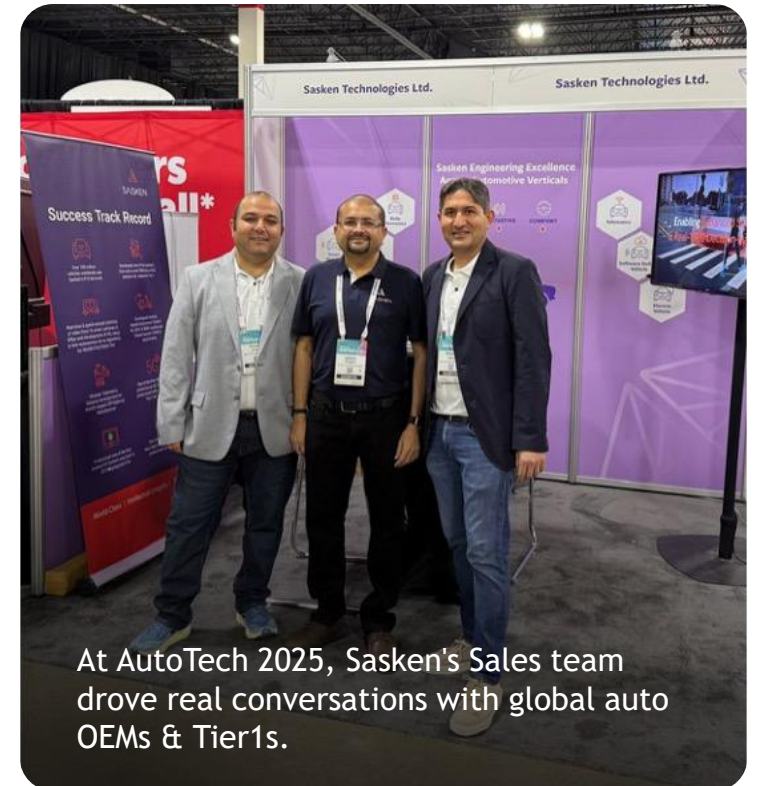
PARTICIPATION IN GLOBAL EVENTS



Sasken participated in Stockholm Tech Show 2025, showcasing its expertise across diverse technology domains.



Sasken joined COVESA 2025, and demonstrated its automotive expertise to the global connected vehicle community.



At AutoTech 2025, Sasken's Sales team drove real conversations with global auto OEMs & Tier1s.

SASKEN HOSTED INDUSTRY EVENTS

KEN TechFest 2025
Chennai



Following our Bangalore success, we hosted 75+ customers in Chennai Ken TechFest, highlighting Sasken's product and digital engineering strengths.



Sasken hosted IoT Security Foundation conference, themed Cybersecurity for Connected Transport which was attended by 150+ industry leaders.

AWARDS IN Q1 FY26

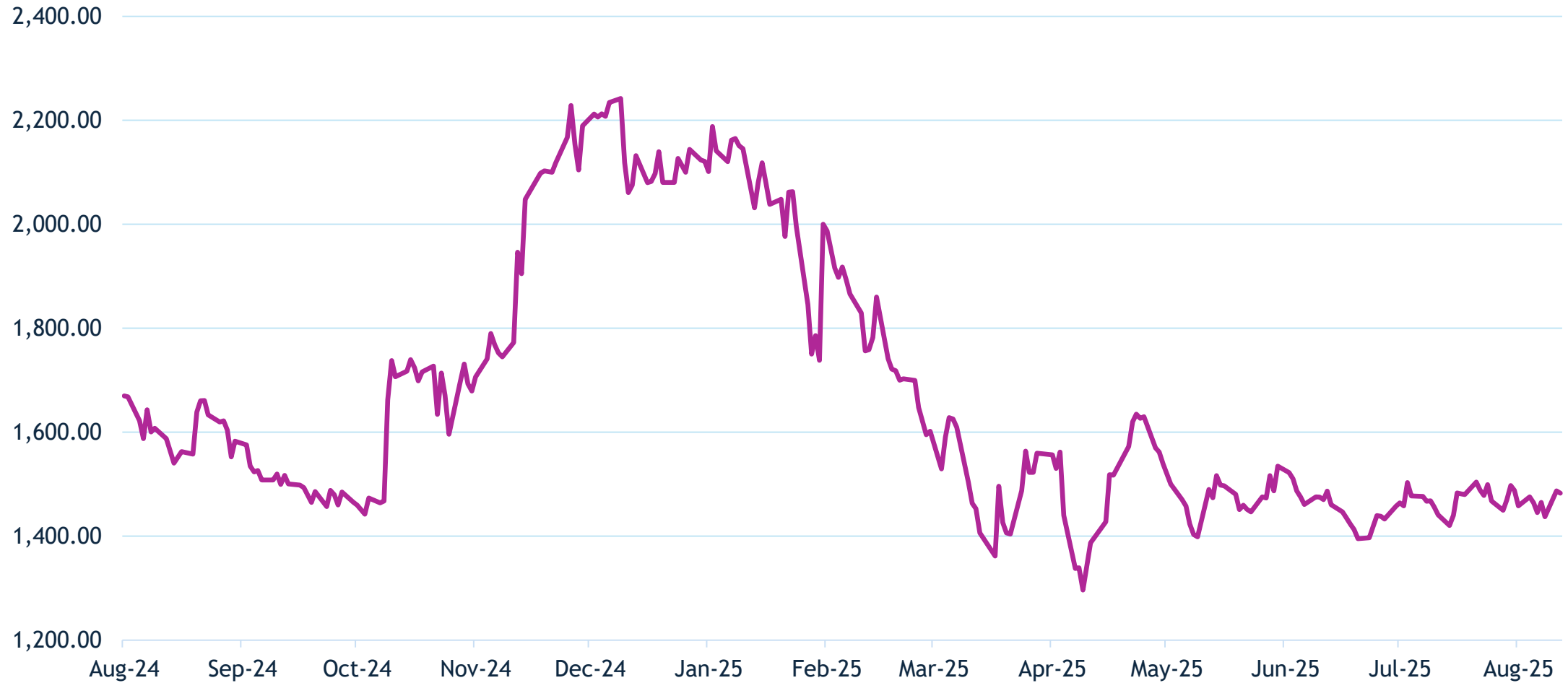


‘Winners’ in the “Climate Action (GHG Emission)” category at the 2nd edition of the BCIC ESG Awards 2025



Gold Award at the 2nd iNFHRA Corporate Excellence Conference & Awards

SHARE PRICE PERFORMANCE



FINANCIAL DETAILS & KEY METRICS

Q1 FY 2025-26



INCOME STATEMENT SUMMARY CONSOLIDATED (QUARTERLY)

(₹M)

Particulars	Q1 FY26	%	Q4 FY25	%	Q1 FY25	%	Growth over	
							Q4 FY25	Q1 FY25
Revenue from Operations	2,735.31	100.0%	1,480.11	100.0%	1,233.58	100.0%	84.8%	121.7%
Cost of Revenue	2,233.92	81.7%	1,097.23	74.1%	856.39	69.4%	-103.6%	-160.9%
Gross Profit	501.39	18.3%	382.88	25.9%	377.19	30.6%	31.0%	32.9%
SG&A	354.96	12.9%	312.07	21.1%	325.22	26.4%	-13.7%	-9.1%
EBITDA	146.43	5.4%	70.81	4.8%	51.97	4.2%	106.8%	181.8%
Depreciation and amortisation expense	91.67	3.4%	36.18	2.4%	30.07	2.4%	-153.4%	-204.9%
EBIT	54.76	2.0%	34.63	2.4%	21.90	1.8%	58.1%	150.0%
Other Income	76.04	2.8%	99.02	6.7%	174.45	14.1%	-23.2%	-56.4%
Interest Expense	10.67	0.4%	7.14	0.5%	5.66	0.5%	49.4%	-88.5%
Profit Before Tax	120.13	4.4%	126.51	8.6%	190.69	15.4%	-5.0%	-37.0%
Tax Expenses	20.07	0.7%	11.45	0.8%	13.84	1.1%	-75.3%	-45.0%
Profit After Tax	100.06	3.7%	115.06	7.8%	176.85	14.3%	-13.0%	-43.4%
Attributable to owners of the Company	94.40	94.3%	110.26	95.8%	181.46	102.6%	-14.4%	-48.0%
Attributable to non-controlling interests	5.66	5.7%	4.80	4.2%	-4.61	-2.6%	17.9%	-222.8%

INCOME STATEMENT SUMMARY

CONSOLIDATED NATURE WISE (QUARTERLY)

(₹M)

Particulars	Q1 FY26	%	Q4 FY25	%	Q1 FY25	%	Growth over	
							Q4 FY25	Q1 FY25
Revenue from Operations	2,735.31	100.0%	1,480.11	100.0%	1,233.58	100.0%	84.8%	121.7%
Other Income	76.04	2.8%	99.02	6.7%	174.45	14.1%	-23.2%	-56.4%
Total Revenue	2,811.35	102.8%	1,579.13	106.7%	1,408.03	114.1%	78.0%	99.7%
Cost of material consumed	755.71	27.6%	-	-	-	-	-	-
(Increase)/decrease in work-in-progress	(51.57)	-1.9%	-	-	-	-	-	-
Employee benefit expense	1,487.88	54.4%	1,153.14	77.9%	948.61	76.9%	-29.0%	-56.9%
Other expenses	396.86	14.5%	256.16	17.3%	233.00	18.9%	-54.9%	-70.3%
Depreciation and amortization expense	91.67	3.4%	36.18	2.4%	30.07	2.4%	-153.4%	-204.9%
Finance cost	10.67	0.4%	7.14	0.5%	5.66	0.5%	-49.4%	-88.5%
Total Expenses	2,691.22	98.4%	1,452.62	98.1%	1,217.34	98.7%	-85.3%	-121.1%
Profit Before Tax	120.13	4.4%	126.51	8.6%	190.69	15.4%	-5.0%	-37.0%
Tax Expenses	20.07	0.7%	11.45	0.8%	13.84	1.1%	-75.3%	-45.0%
Profit After Tax	100.06	3.7%	115.06	7.8%	176.85	14.3%	-13.0%	-43.4%
Attributable to owners of the Company	94.40	94.3%	110.26	95.8%	181.46	102.6%	-14.4%	-48.0%
Attributable to non-controlling interests	5.66	5.7%	4.80	4.2%	(4.61)	-2.6%	17.9%	-222.8%

SEGMENTAL RESULTS Q1 FY26 CONSOLIDATED

(₹M)

Particulars	Q1 FY26	Q4 FY25	Q1 FY25	Growth over	
				Q4 FY25	Q1 FY25
Revenue (INR M)	2,735.31	1,480.1	1,233.6	84.8%	121.6%
Software Services	1,767.01	1,480.1	1,233.6	19.4%	43.2%
Product Solutions	968.30	-	-	-	-
Segmental Profits (INR M)	501.39	382.88	377.19	30.8%	32.9%
Software Services	414.13	382.88	377.19	8.1%	9.8%
Product Solutions	87.26	-	-	-	-

BALANCE SHEET SUMMARY CONSOLIDATED

(₹M)

Particulars	June 30, 2025	March 31, 2025
Assets		
Property and Equipment	423.72	358.52
Intangible assets (including ROU, Goodwill)	2,963.97	410.74
Investments	3,161.71	5,914.09
Inventories	238.86	0.00
Trade receivables	1,815.78	1,064.60
Unbilled revenue and contract assets	599.46	401.21
Other current assets	1,477.64	604.12
Other non-current assets	894.30	830.24
Total Assets	11,575.44	9,583.52
Liabilities and Shareholders' Equity		
Shareholders' Funds	7,963.61	7,876.47
Current Liabilities	3,023.55	1,199.79
Non-current Liabilities	425.85	350.48
Non-controlling interests	162.43	156.78
Total Liabilities	11,575.44	9,583.52

KEY METRICS (1 OF 2)

Customer Metrics	Q1 FY 26	Q4 FY 25	Q1 FY 25
Revenue by geography - Consolidated (In %)			
North America	28.0%	44.0%	42.0%
EMEA	38.0%	21.0%	28.0%
India	25.0%	29.0%	23.0%
APAC	9.0%	6.0%	7.0%
Client Concentration (In %)			
Top 5 client contribution to revenues	52.0%	37.0%	35.0%
Top 10 client contribution to revenues	67.9%	59.0%	56.0%
Relationships with Customers (TTM)	22	20	17
\$1M -\$4M clients	16	17	16
\$4M + clients	6	3	1
Revenue Metrics	Q1 FY 26	Q4 FY 25	Q1 FY 25
Revenue Split (In ₹ Million)	2,735	1,480	1,234
Onsite	1,331	411	298
Offshore	1,404	1,069	936
Revenue by Project Type (In ₹ Million)	2,735	1,480	1,233
Time and Material	1,425	1,163	1,032
Fixed Price	342	317	201
Product Solutions	968	-	-

(₹M)

KEY METRICS (2 OF 2)

Employee Metrics	Q1 FY 26	Q4 FY 25	Q1 FY 25
Total Employees (Consolidated)	2,196	1,894	1,622
Engineering	1,920	1,653	1,407
Corporate	276	241	215
Hiring Metrics			
Gross Adds	118	92	147
Net Adds	28	17	45
Attrition			
Attrition % Annualized (Based on Voluntary attrition only)	7.7%	5.7%	9.3%
Attrition % LTM (Based on Voluntary attrition only)	7.3%	7.8%	9.6%
Utilization			
Utilization, including trainees (In %)	79.2%	70.3%	70.4%

(₹M)

THANK YOU

