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Dear Analyst,

I am pleased to report on Sasken Group's business performance for Q1 FY26, ended 30th June 2025. As always, we must highlight that certain statements made here or subsequently in response to your queries concerning our future growth prospects are forward-looking statements. Please refer to Safe Harbor clause at the end of this document for full details.

Quarter-on -Quarter (Sequential)

Let me share with you our financial performance for the quarter. In Q1 FY26, the consolidated revenues for the Sasken Group went up by 84.8% over the previous quarter to ₹ 273.53 crores. Consolidated Earnings before Interest and Taxes for Q1 FY26 were ₹ 5.48 crores, up by 58.1% sequentially. Consolidated PAT for Q1 FY26 was at ₹ 10.06 crores, down by 13.0% over the previous quarter. PAT margin for Q1 FY26 was at 3.7%. Consolidated earnings per share were at ₹ 6.24 for the quarter. Cash and investment were approximately ₹ 381 crores as of 30th June 2025.

Quarter-on -Quarter (Comparable quarter of the previous year)

The consolidated revenues for the Sasken Group went up by 121.7% to ₹ 273.53 crores. Consolidated Earnings before Interest and Taxes for Q1 FY26 were at ₹ 5.48 crores, up by 150%. Consolidated PAT for Q1 FY26 was at ₹ 10.06 crores, down by 43.4%.

We have shown continuous growth momentum for the past five quarters as visible in the numbers. In Q1 FY26 sales figures have grown on quarter-on-quarter. This sustained momentum reflects our strategic initiative – 60x4x3 and focused execution across key business segments is delivering results. Consolidated EBIT is improving, highlighting our operational efficiencies and commitment to value creation. As we look ahead, our focus remains on delivering customer-centric innovation, strengthening our talent pool, and driving operational excellence. The recent investment in Borqs Technologies has been set to complement our capabilities in IoT and 5G, positioning Sasken as a leader in cutting-edge solutions. The positive trajectory of our revenue growth and strategic investments affirms our confidence in the future and our readiness to continue shaping the technology landscape.

New Deals & Order Book

- In the first quarter of fiscal year 2026, our total order book was \$51.7 million. Of that total, \$27.4 million came from new business. During this period, we also signed seven new client logos. Below are the Key new order wins:
- Won a major deal with a German multinational automotive Tier-1 to design and develop telematics software leveraging a Qualcomm modem.
- Signed a multi-year agreement with a global wireless solutions provider to build packaged NAD module software based on the Qualcomm modem chipset for an automotive telematics unit.

- Secured a large engagement with a German automotive Tier-1 to customize Sasken's KenQual solution for test automation, system integration, and system testing, ensuring A-SPICE compliance.
- Closed a complex deal with a leading German automotive Tier-1 for RF antenna design and development, specializing in telematics and infotainment.
- Bagged a mega deal to modernize a leading industrial control product for a global manufacturer—revamping hardware, replacing decades-old code, integrating cloud capabilities, and pioneering robust wireless systems—compressing a 3-year delivery cycle to under a year.
- Formed a strategic partnership with a global leader in mission-critical software to enhance and support flagship platforms across aerospace, defense, industrial, and automotive sectors, assembling a specialized cross-domain expert team to drive innovation and ensure seamless integration.
- Won a multi-year program with a global technology leader to develop an Android 16–based tablet/laptop solution for the education sector, delivering end-to-end software development.

Key Investments and Partnerships:

- **SDV:** We are investing in ARM-based Virtual Cockpit platform, deployable on AWS Graviton or native ARM hardware. This provides a comprehensive framework for efficient development and testing.
- **Computer Vision:** We are continuing to invest in computer vision and machine vision solutions to address the growing opportunities in the verticals of our interest, specifically in non-consumer devices and automotive.
- **AI and Generative AI:** We are proactively investing in development of GenAI-based accelerators to expedite software development life cycle and enable product differentiation.
- **Cybersecurity Practice:** We are continuing to invest in our cybersecurity practice to help our clients navigate evolving regulatory landscapes and secure global market access.
- **Microsoft Devices Eco-System Platform (MDEP):** Sasken's strategic partnership with Microsoft, centered on the Microsoft Devices Ecosystem Platform (MDEP), aims to accelerate the creation of intelligent, secure devices. This collaboration is further strengthened by our acquisition of Borqs Technologies, whose deep expertise in connected devices and chipset partnerships has significantly expanded our capabilities.

MDEP offers a unified, standardized framework for building and managing devices. With a Secure OS and built-in device management for collaboration and signage, it simplifies development, ensures consistent user experience, and enables OEMs and ODMs to leverage a ready-made foundation, cutting development cycles and speeding time-to-market.

At the heart of this partnership is our focus on robust reference platforms and APIs. Borqs' proven track record in smart device design, including Android-based development, delivers production-ready building blocks. Combined with Microsoft's software assets, we provide end-to-end product engineering, from hardware design to lifecycle support—helping partners move from concept to market with greater speed, reliability, and scale, co-creating secure, enterprise-grade form factors.

People

As we conclude Q1, I want to take a moment to recognize the incredible contributions of our people, who continue to drive our purpose with passion, innovation, and resilience.

At the end of the quarter, Sasken Group's headcount stood at 2,196 (16% QoQ growth) and the attrition for the trailing 12 months was 7.3%, underscoring our focus on engagement, development, and retention.

This quarter brought notable recognition for our sustainability efforts. We were honored with two prestigious accolades: the Gold Award for Environmental Impact Reduction at the 2nd INFHRA Corporate Excellence Awards, and the Winner title in the Climate Action (GHG Emission) category at the 2nd BCIC ESG Awards 2025. These honors underscore our steady progress toward achieving Carbon Neutrality by 2030 and reaffirm our unwavering commitment to environmental stewardship.

Beyond these awards, we also focused on enhancing the employee experience. We strengthened internal communication, upgraded our onboarding and learning programs with redesigned induction and competency-building sessions, and made strong strides in fostering a more inclusive workplace.

Wellness and engagement remain central to our people strategy. We introduced Cult Gym memberships for employees across locations, and our Employee Resource Group, Club Asana, successfully led diverse yoga sessions during International Yoga Month. 'Reboot & Refresh' events ranging from team games and potlucks to business unit-level bonding activities helped foster connection and morale.

In advancing our DEI goals, we introduced several initiatives to support women colleagues and actively engaged with our special resource communities. These are not just programs, they reflect our belief that when our people thrive, the organization thrives.

As we look ahead to Q2, we remain deeply committed to nurturing a culture of inclusion, recognition, and growth.

Business Highlights

Q1 FY26 marked a period of dynamic shifts in the engineering R&D (eR&D) sector, driven by the convergence of digital technologies, sustainability imperatives, and evolving business models. At Sasken, we continue to harness these shifts by aligning our expertise with the emerging needs of global enterprises. Key technologies like **Generative AI, digital twins, and smart automation** are reshaping product development paradigms, streamlining design, enhancing testing, and enabling immersive user experiences. These innovations are not just improving speed-to-market but are also unlocking new dimensions in customization and quality assurance.

In parallel, the proliferation of **5G, NTN, Edge Computing, and AI-powered platforms** is transforming connected ecosystems. Real-time data intelligence is becoming central to industries like automotive, industrial automation, and telecom, where responsive and adaptive systems are critical. The **automotive industry** continues to transition toward software-centric architectures. Sasken is playing a key role in this evolution, contributing to next-generation in-vehicle systems, high-performance compute platforms, and scalable software frameworks that power digital cockpits, connected clusters, and telematics.

Additionally, the growing emphasis on **sustainability and green mobility** is prompting companies to reimagine product lifecycles. We're enabling our clients to integrate eco-conscious engineering through cloud-enabled platforms, energy-efficient solutions, and next-

gen EV technologies. This evolving landscape presents a unique opportunity for Sasken to strengthen its role as a trusted engineering partner—co-creating future-ready solutions that are intelligent, sustainable, and globally scalable.

Within this transformation, Sasken Japan strengthened its presence by adding senior experts, securing a Haken license, and consolidating operations into a new Shin-Yokohama office for greater efficiency. A consulting pilot with a leading automotive OEM evolved into a high-value engagement, while Tier-1 partnerships moved from conventional outsourcing to strategic, proposal-driven collaborations. These steps position us well to deepen customer relationships and drive long-term growth in this key market.

Automotive Sector:

The automotive industry is moving towards a software centric transformation. Number of ECUs inside vehicle are consolidating into High-Performance Compute (HPC) domain controllers and they host multiple virtual ECUs for various functions across the vehicle. Virtual ECUs are purely software driven and agnostic to the HW underneath. Original Equipment Manufacturers (OEMs) are transitioning toward distributed applications with a heightened emphasis on cybersecurity. Software-Defined Vehicle (SDV) architectures are revolutionizing the user experience and controlling critical functions /in the vehicle driven by software. Virtualization within the vehicle is the new trend which is forcing a new paradigm in the automotive supplier eco-system. To accelerate development timelines, OEMs and Tier-1 suppliers are increasingly adopting reusable platforms powered by AI and automation. As a system integrator, Sasken is well-positioned to play a pivotal role in this industry shift through strategic collaborations.

Telematics Control Units (TCUs) have evolved beyond emergency safety functions and now serve as central connectivity hubs, integrating multiple technologies. OEMs are exploring innovative, cost-efficient telematics strategies across both four and two-wheeler segments, leveraging these devices as connectivity gateways. After Borqs acquisition, Sasken is best positioned to design, develop and manufacture with right partner eco-system and working closely with OEMs, Tier-1, and Tier-2 suppliers to support these dynamic shifts in vehicle connectivity.

The electric vehicle (EV) boom, particularly in India's two-wheeler market, is pushing forward new trends such as extended range, advanced navigation, and digital services. Sasken is collaborating with leading two-wheeler OEMs to drive sustainable mobility through digital clusters, connected navigation, and cloud-based services.

Technologies like generative AI (GenAI) and IoT are increasingly being integrated to improve vehicle performance, safety, and user experience. GenAI is proving especially impactful in streamlining development processes. Moreover, areas such as ADAS and autonomous validation present growing opportunities amid cost pressures for Tier-1s and innovation demands from OEMs in emerging markets. With integration of GenAI, vehicle ownership experience is entering into a new era with assisting the vehicle owner during trouble at roadside to make a travel stress free.

In the last quarter, Sasken secured multiple strategic wins—including digital cockpit and connectivity platforms for global players, ADAS and cluster development, and telematics adaptation on new chipsets—validating our commitment to innovation.

To support faster product development, Sasken has introduced its ARM-based Virtual Cockpit platform, deployable on AWS Graviton or native ARM hardware. This provides a comprehensive framework for efficient development and testing. Sasken is also accelerating the testing with its own KenQual platform providing support for rich tools and seamless integration with PLM environments.

Sasken continues to strengthen partnerships with key ecosystem players like AWS, ARM, BlackBerry, and AMD, with select proof-of-concepts being prepared to showcase at global industry events.

Satellite Segment:

The next generation of Satellites are considering Edge AI for onboard processing and provide Adaptive Code Modulation for throughput optimization. Challenges are in terms of power as Satellites are operated in highly optimized power budget. Low Earth Orbit (LEO) constellation such as IRIS2 are in the process of bring up new LEO constellation based on 3GPP Rel19 and beyond using 5G NTN NR. Few of the constellations are getting funded by governments and few by private consortiums. 5G NTN NR development brings changes across Device, Satellite for regenerative type, Radio Access Network, Satellite and Core Network. AI is going to be adapted in all the system components.

3GPP is set to complete the Release 19 specifications by September 2025 which defines most changes on NTN NR. In parallel, the growth of Advanced Air Mobility (AAM) continues to accelerate the demand for robust, low-latency communication systems powered by 5G and eventually 6G augmented with LEO satellite support.

The Direct-to-Device (D2D) service landscape started with D2D messages. New specifications improves D2D by increasing downlink area, supporting higher power and providing support to Redcap technology. This would enable expanded capabilities over the existing D2D technology.

Sasken brings deep expertise in 3GPP-based NTN NR UE/Device/Terminal and Gateway development, utilizing LTE FDD and 5G NTN NR on different platforms, positioning us strongly to lead future innovations. Our prior work in Mobile Satellite Services (MSS), including terminal and gateway development for narrowband IoT and broadband VSAT/HTS platforms, further strengthens our readiness. We are actively engaged in opportunities involving NTN chipsets, modules, and proprietary gateways, supporting both commercial and specialized satellite communication applications in this rapidly evolving domain.

Cellular Communications Industry:

We are continuing to see an increase in the adoption of AI in O-RAN and the usage of Network APIs for better utilization of AI-based modules to optimize network performance. Cellular RAN systems are being adopted in Public Safety and NTN NR segments. Release 19 specification is positioning to improve Side Link, Wireless AI framework for Network Automation & Intelligence, New channel modelling to support 6G, NTN improvements, Massive MIMO improvements to support higher capacity & distributed transmitters, Improved signal quality and mobility advancement. This is opening new possibilities for us to develop new features and integrate the Cellular RAN with legacy and enhanced applications of cellular and public safety segments. Increased Network APIs adoption by service providers and system developers remains a significant feature as they drive multiple applications such as fraud prevention, network performance optimization, online payments and billing, customer service personalization, device status, IoT remote control, and content delivery. This is helping us explore opportunities to leverage generative AI in our services, focusing on reducing network outages, enabling self-healing capabilities, and quickly identifying root causes. This includes utilizing large language models (LLMs) to analyse network logs, transforming them into context-aware intelligent log analysis modules. Recently, the adoption of V2X is increasing, and SDR platforms are being considered as they provide flexibility in adopting technologies in the segment that uses power sources other than batteries. Our experience across OEMs, NEMs, System Integrators, and

Operators brings end-to-end ecosystem knowledge and experience to all our customers. Our offering of R&D engineering services and the ability to deliver productised solutions will be an advantage in serving our customers.

Android and Smart Devices:

In our Android and Smart Devices offerings segment, we continue to witness a growing trend of enhancing user experiences through AI integration, security, and connectivity. AI-on-Edge is gaining significant traction, enabling real-time processing and reducing dependence on cloud infrastructure, significantly improving response times for applications such as image recognition and predictive analysis. Additionally, 5G integration in Android devices enhances connectivity, enabling faster data transfer and lower latency, crucial for applications like AR/VR and IoT. We are also seeing usage of Computer Vision solutions in various industries such as Payment, Retail, Collaboration, Manufacturing and Surveillance. Enhanced security measures, including biometric authentication and encrypted storage, are becoming standard. Furthermore, foldable devices and innovations in display technology are pushing the boundaries of form factors, offering more versatility in mobile devices.

During the last quarter, we continued to make significant progress in On-device AI/ by collaborating closely with leading semiconductor partners. Additionally, we are continuing to see increased interest from customers in manufacturing smart devices in India and other countries.

Digital Space:

In the digital arena, we are observing market adoption of GenAI for gaining competitive advantage. Customers are investing in GenAI based tools for revenue acceleration and improving product life cycle. Customers are also integrating Generative AI into products to enable product differentiation and improve market share. In this context, to service our customers, Sasken is proactively investing in development of GenAI-based accelerators to expedite software development life cycle and enable product differentiation.

Among the digital organizations of our automotive customers, we are seeing traction for Connected Vehicle Platforms and analytics use cases, Software Defined Vehicles, Digital Twins, customer applications to improve automotive rider experience, DevOps for onboard (in-vehicle/embedded) software, SRE (Site Reliability Engineering), and DevOps for offboard (cloud-hosted) software. With the adoption of EVs increasing, AI enabled Remaining Useful Life forecasting, which is a key metric for Electric Vehicle Fleets is also gaining traction. Ensuring reliability, resilience and scalability of digital platforms with AI powered, Site Reliability Engineering and observability practices is also gaining momentum. Sasken's AI offerings and cloud Ops and SRE offerings are geared up to meet market needs in this area.

Our customers from communications, networking and smart devices segment are actively investing on operational data platforms, DevOps for automation and AI enabled use cases to improve product differentiation and operator efficiency. Sasken is working closely with some of the leaders in communications and networking and smart devices segment, in DevOps enabled automation, improving release efficiency and improve time to market and impact business outcomes.

Cybersecurity:

We continue to see steady and growing interest in our cybersecurity service offerings, especially within Product Security. As cybersecurity becomes a key enabler for market access, our capabilities are resonating strongly across industries.

Automotive OEMs are engaging with us to align with UNR 155/ 156 and upcoming AIS 189/ 190 regulations, where we support them across the compliance lifecycle with advisory, assessments, implementation to validation.

On the IoT front, we're seeing rising demand related to the RED Delegated Act and the Cyber Resilience Act (CRA), as customers seek guidance on readiness and conformance.

In telecom, we are supporting Core Network vendors in achieving regional compliance through our end-to-end advisory and assurance services.

We will continue to invest in our cybersecurity practice to help our clients navigate evolving regulatory landscapes and secure global market access.

My team and I are grateful for the trust you have placed in us and wish to assure you of our commitment to do our best for all stakeholders.

Sincerely,

**RAJIV C
MODY**

Digitally signed
by RAJIV C MODY
Date: 2025.08.14
17:35:21 +05'30'

Rajiv C Mody

Chairperson, Managing Director & CEO

About Sasken :

The Sasken is a global leader in Product Engineering and Digital Transformation, delivering concept-to-market, chip-to-cognition R&D services for Semiconductor, Automotive, Industrials, Telecom, Consumer Electronics, and more. With 30+ years of innovation, multiple patents, and partnerships with 100+ Fortune 500 companies, Sasken has powered over a billion devices worldwide. Its portfolio includes Borqs Technologies, a leader in IoT software, Android-based devices, & 5G solutions, backed by deep chipset partnerships and a rich library of software IP, and Sasken Silicon, offering advanced semiconductor design and engineering. Together, the group provides deep domain expertise, IP, and agile execution to help customers accelerate innovation, reduce complexity, and achieve sustainable competitive advantage.

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Disclaimer on Forward Looking Statements:

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions which have an impact on our business activities or investments, changes in the laws and regulations that apply to the services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in for IT professionals, the loss of significant customers, the monetary policies in India and globally, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally. The Company may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Stock Exchanges and our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

