

	Q1 FY 21	Q4 FY 20	Q3 FY 20	Q2 FY 20	Q1 FY 20	Q4 FY 19	Q3 FY 19	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17
<b>Employee Metrics</b>														
Employees, period end														
Total Employees (Consolidated)	1,520	1,554	1,628	1,734	1,802	1,833	1,780	1,781	1,812	1,867	1,913	2,018	1,959	1,963
Engineering	1,319	1,349	1,402	1,495	1,572	1,600	1,552	1,552	1,580	1,637	1,685	1,785	1,729	1,728
Corporate	201	205	226	239	230	233	228	229	232	230	228	233	230	235
<b>Hiring Metrics</b>														
Gross Adds	44	69	58	96	137	213	148	137	96	124	130	170	154	131
Net Adds	(34)	(74)	(106)	(68)	(31)	53	(1)	(31)	(55)	(46)	(105)	59	(4)	(13)
Attrition % Annualized (Based on Voluntary attrition only)	18.5%	29.4%	24.0%	22.0%	24.0%	30.3%	29.4%	30.7%	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%
Attrition % LTM (Based on Voluntary attrition only)	25.1%	25.1%	26.0%	27.0%	29.0%	28.2%	26.6%	24.6%	21.6%	21.0%	19.5%	18.7%	21.2%	21.0%
<b>Revenue by geography - Consolidated (In %)</b>														
North America	41%	39%	41%	40%	40%	43%	39%	36%	39%	39%	40%	38%	37%	32%
EMEA	19%	22%	20%	22%	20%	21%	23%	24%	23%	25%	23%	25%	28%	34%
India	27%	26%	25%	22%	27%	24%	27%	31%	30%	28%	30%	30%	28%	26%
APAC	13%	13%	14%	16%	13%	12%	11%	9%	8%	8%	7%	7%	7%	8%
<b>Client Concentration (In %)</b>														
Top 5 client contribution to revenues	43.0%	39.0%	39.0%	41.0%	49.8%	56.3%	52.2%	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%
Top 10 client contribution to revenues	63.0%	60.0%	58.0%	59.0%	65.9%	70.1%	68.8%	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%
<b>Relationships with Customers (TTM)</b>														
\$1M + clients	15	17	18	13	10	11	11	10	10	12	12	10	11	7
\$3M + clients	4	3	3	3	4	5	5	5	6	6	6	6	6	6
\$10M + clients	-	1	1	1	1	1	1	1	1	1	1	1	1	1
<b>Utilization, including trainees (In %)*</b>	73.9%	74.8%	74.1%	72.3%	76.4%	75.7%	76.4%	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%
<b>Revenue Split (In ₹ Million)</b>														
Onsite	295	330	359	331	423	495	400	309	494	465	467	403	411	401
Offshore	835	798	831	926	923	860	814	821	849	823	852	845	765	776
<b>Revenue by Project Type (In ₹ Million)</b>														
Time and Material (including compensation)	809	814	799	812	793	743	743	764	785	811	880	874	844	826
Fixed Price	321	315	391	446	554	612	471	367	558	476	439	374	332	351

