

	Q4 FY 21	Q3 FY 21	Q2 FY 21	Q1 FY 21	Q4 FY 20	Q3 FY 20	Q2 FY 20	Q1 FY 20	Q4 FY 19	Q3 FY 19	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17
Employee Metrics																	
Employees, period end	1,395	1,444	1,508	1,520	1,554	1,628	1,734	1,802	1,833	1,780	1,781	1,812	1,867	1,913	2,018	1,959	1,963
Total Employees (Consolidated)	1,219	1,259	1,313	1,319	1,349	1,402	1,495	1,572	1,600	1,552	1,552	1,580	1,637	1,685	1,785	1,729	1,728
	176	185	195	201	205	226	239	230	233	228	229	232	230	228	233	230	235
Engineering Corporate																	
Hiring Metrics																	
Gross Adds	61	57	74	44	69	58	96	137	213	148	137	96	124	130	170	154	131
Net Adds	(49)	(64)	(12)	(34)	(74)	(106)	(68)	(31)	53	(1)	(31)	(55)	(46)	(105)	59	(4)	(13)
Attrition % Annualized (Based on Voluntary attrition only)	23.7%	15.8%	13.7%	18.5%	29.4%	24.0%	22.0%	24.0%	30.3%	29.4%	30.7%	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%
Attrition % LTM (Based on Voluntary attrition only)	21.0%	23.1%	22.0%	25.1%	25.1%	26.0%	27.0%	29.0%	28.2%	26.6%	24.6%	21.6%	21.0%	19.5%	18.7%	21.2%	21.0%
Revenue by geography - Consolidated (in %)																	
North America	33.0%	33.3%	33.4%	41.0%	39.0%	41.0%	40.0%	40.0%	43.0%	39.0%	36.0%	39.0%	39.0%	40.0%	38.0%	37.0%	32.0%
EMEA	17.0%	19.9%	17.6%	19.0%	22.0%	20.0%	22.0%	20.0%	21.0%	23.0%	24.0%	23.0%	25.0%	23.0%	25.0%	28.0%	14.0%
India	30.0%	28.6%	30.2%	27.0%	26.0%	25.0%	22.0%	27.0%	24.0%	27.0%	31.0%	30.0%	28.0%	30.0%	30.0%	28.0%	26.0%
APAC	20.0%	18.2%	18.8%	13.0%	13.0%	14.0%	16.0%	13.0%	12.0%	11.0%	9.0%	7.5%	8.0%	7.0%	7.0%	7.0%	8.0%
Client Concentration (in %)																	
Top 5 client contribution to revenues	40.9%	42.3%	42.7%	43.0%	39.0%	39.0%	41.0%	49.8%	56.3%	52.2%	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%
Top 10 client contribution to revenues	65.2%	64.8%	65.4%	63.0%	60.0%	58.0%	59.0%	65.9%	70.1%	68.8%	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%
Relationships with Customers (TTM)																	
\$1M + clients	11	11	12	15	17	18	13	10	11	11	10	10	12	12	10	11	7
\$3M + clients	6	5	6	4	3	3	3	4	5	5	5	6	6	6	6	6	6
\$10M + clients	-	-	-	-	1	1	1	1	1	1	1	1	1	1	1	1	1
Utilization, including trainees (in %)*	79.6%	82.0%	81.7%	76.8%	74.8%	74.1%	72.3%	76.4%	75.7%	76.4%	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%
Revenue Split (in ` Million)																	
Onsite	271	257	226	295	330	359	331	423	495	400	309	494	465	467	403	411	401
Offshore	835	882	847	835	798	831	926	923	860	814	821	849	823	852	845	765	776
Revenue by Project Type (in ` Million)																	
Time and Material (including compensation)	810	799	758	809	814	799	812	793	743	743	764	785	811	880	874	844	826
Fixed Price	296	340	314	321	315	391	446	554	612	471	367	558	476	439	374	332	351


