

	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17	Q3 FY 17	Q2 FY 17	Q1 FY 17	Q4 FY 16	Q3 FY 16	Q2 FY 16
Employee Metrics											
Employees, period end											
Total Employees (Consolidated)	1,867	1,913	2,018	1,959	1,963	1,976	1,983	2,057	2,118	2,084	1,968
Engineering	1,637	1,685	1,785	1,729	1,728	1,737	1,743	1,821	1,887	1,833	1,714
Corporate	230	228	233	230	235	239	240	236	231	251	254
Hiring Metrics											
Gross Adds	124	130	170	154	131	118	107	124	192	259	199
Net Adds	(46)	(105)	59	(4)	(13)	(7)	(74)	(61)	34	116	43
Attrition % Annualized (Based on Voluntary attrition only)	22.7%	21.6%	15.7%	21.3%	17.7%	19.2%	24.0%	21.3%	20.6%	20.9%	25.1%
Attrition % LTM (Based on Voluntary attrition only)	21.0%	19.5%	18.7%	21.2%	21.0%	22.0%	22.9%	22.2%	20.3%	22.9%	24.4%
Revenue by geography - Consolidated (In %)											
North America	39%	40%	38%	37%	32%	30%	36%	33%	32%	32%	28%
EMEA	25%	23%	25%	28%	34%	35%	30%	31%	30%	28%	33%
India	28%	30%	30%	28%	26%	27%	25%	27%	28%	24%	24%
APAC	8%	7%	7%	7%	8%	8%	9%	9%	10%	16%	15%
Client Concentration (In %)											
Top 5 client contribution to revenues	52.5%	43.3%	42.7%	43.5%	44.1%	45.6%	44.7%	46.2%	47.3%	45.7%	49.0%
Top 10 client contribution to revenues	72.0%	64.0%	64.5%	64.4%	63.1%	65.7%	65.5%	67.0%	66.2%	63.7%	69.0%
Relationships with Customers (TTM)											
1 < > 3 Million dollar customers	12	12	10	11	7	6	10	11	12	11	11
3 < > 10 Million dollar customers	6	6	6	6	6	6	6	5	5	6	6
10 < > 20 Million dollar customers	1	1	1	1	1	1	1	1	1	1	1
Utilization, including trainees (In %)*	80.4%	80.0%	77.2%	79.6%	78.6%	78.7%	79.6%	79.7%	79.2%	83.2%	82.0%
Revenue Split (In ₹ Million)											
Onsite	465	467	403	411	401	433	439	492	467	477	478
Offshore	823	852	845	765	776	674	738	720	723	778	793
Revenue by Project Type (In ₹ Million)											
Time and Material (including compensation)	811	880	874	844	826	809	814	890	969	995	989
Fixed Price	476	439	374	332	351	298	363	322	221	260	282