

	Q3 FY 20	Q2 FY 20	Q1 FY 20	Q4 FY 19	Q3 FY 19	Q2 FY 19	Q1 FY 19	Q4 FY 18	Q3 FY 18	Q2 FY 18	Q1 FY 18	Q4 FY 17
<b>Employee Metrics</b>												
Employees, period end												
Total Employees (Consolidated)	1,628	1,734	1,802	1,833	1,780	1,781	1,812	1,867	1,913	2,018	1,959	1,963
Engineering	1,402	1,495	1,572	1,600	1,552	1,552	1,580	1,637	1,685	1,785	1,729	1,728
Corporate	226	239	230	233	228	229	232	230	228	233	230	235
<b>Hiring Metrics</b>												
Gross Adds	58	96	137	213	148	137	96	124	130	170	154	131
Net Adds	(106)	(68)	(31)	53	(1)	(31)	(55)	(46)	(105)	59	(4)	(13)
Attrition % Annualized (Based on Voluntary attrition only)	24.0%	22.0%	24.0%	30.3%	29.4%	30.7%	25.2%	22.7%	21.6%	15.7%	21.3%	17.7%
Attrition % LTM (Based on Voluntary attrition only)	26.0%	27.0%	29.0%	28.2%	26.6%	24.6%	21.6%	21.0%	19.5%	18.7%	21.2%	21.0%
<b>Revenue by geography - Consolidated (In %)</b>												
North America	41%	40%	40%	43%	39%	36%	39%	39%	40%	38%	37%	32%
EMEA	20%	22%	20%	21%	23%	24%	23%	25%	23%	25%	28%	34%
India	25%	22%	27%	24%	27%	31%	30%	28%	30%	30%	28%	26%
APAC	14%	16%	13%	12%	11%	9%	8%	8%	7%	7%	7%	8%
<b>Client Concentration (In %)</b>												
Top 5 client contribution to revenues	39.0%	41.0%	49.8%	56.3%	52.2%	55.4%	52.1%	52.5%	43.3%	42.7%	43.5%	44.1%
Top 10 client contribution to revenues	58.0%	59.0%	65.9%	70.1%	68.8%	71.3%	70.4%	72.0%	64.0%	64.5%	64.4%	63.1%
<b>Relationships with Customers (TTM)</b>												
\$1M + clients	18	13	10	11	11	10	10	12	12	10	11	7
\$3M + clients	3	3	4	5	5	5	6	6	6	6	6	6
\$10M + clients	1	1	1	1	1	1	1	1	1	1	1	1
Utilization, including trainees (In %)*	74.1%	72.3%	76.4%	75.7%	76.4%	77.5%	81.4%	80.4%	80.0%	77.2%	79.6%	78.6%
<b>Revenue Split (In ₹ Million)</b>												
Onsite	359	331	423	495	400	309	494	465	467	403	411	401
Offshore	831	926	923	860	814	821	849	823	852	845	765	776
<b>Revenue by Project Type (In ₹ Million)</b>												
Time and Material (including compensation)	799	812	793	743	743	764	785	811	880	874	844	826
Fixed Price	391	446	554	612	471	367	558	476	439	374	332	351