

## SASKEN COMMUNICATION TECHNOLOGIES LIMITED

139/25, RING ROAD, DOMLUR, BANGALORE 560 071

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2012

(Rs. in Lakhs)

PART I					
Sl. No.	Particulars	Quarter ended			Year ended
		June 30, 2012	March 31, 2012	June 30, 2011	March 31, 2012
1	Net Sales/Income from Operations	13,271.44	13,027.38	13,001.84	51,995.83
2	Expenditure				
	a. Cost of materials consumed	33.33	149.30	126.10	380.06
	b. Purchases of stock-in-trade	-	54.73	-	54.73
	c. Changes in work-in-progress and stock-in-trade	77.92	(50.03)	36.30	39.82
	d. Employee benefit expense	8,882.17	7,816.47	8,372.50	33,281.38
	e. Depreciation & amortisation expense	409.72	513.62	532.67	2,235.43
	f. Other expenses	2,877.07	2,521.80	2,852.43	10,590.25
	Total	12,280.21	11,005.89	11,920.00	46,581.67
3	Profit from Operations before Other Income, Finance costs and Exceptional Items (1-2)	991.23	2,021.49	1,081.84	5,414.16
4	Other Income	913.43	334.74	310.25	2,640.99
5	Profit before finance costs and Exceptional Items (3+4)	1,904.66	2,356.23	1,392.09	8,055.15
6	Finance costs	12.12	13.34	16.72	60.36
7	Profit after finance costs but before Exceptional Items (5-6)	1,892.54	2,342.89	1,375.37	7,994.79
8	Exceptional items	-	-	-	-
9	Profit from Ordinary Activities before tax (7+8)	1,892.54	2,342.89	1,375.37	7,994.79
10	Tax expense	474.70	569.38	305.14	1,593.99
11	Net Profit from Ordinary Activities after tax (9-10)	1,417.84	1,773.51	1,070.23	6,400.80
12	Extraordinary Item (net of tax expense)	-	-	-	-
13	Net Profit for the period (11-12)	1,417.84	1,773.51	1,070.23	6,400.80
14	Paid-up equity share capital (at par Value of Rs.10 each)	2,559.79	2,601.13	2,558.62	2,601.13
15	Reserves excluding revaluation reserves	43,732.57	43,332.69	40,170.67	43,332.69
16	Earnings Per Share (EPS) (not annualised) (In Rs.)				
	a) Basic and diluted EPS before Extraordinary items				
	- Basic	5.46	6.85	4.16	24.82
	- Diluted	5.39	6.74	4.03	24.44
	b) Basic and diluted EPS after Extraordinary items				
	- Basic	5.46	6.85	4.16	24.82
	- Diluted	5.39	6.74	4.03	24.44

PART II					
Sl. No.	Particulars	Quarter ended			Year ended
		June 30, 2012	March 31, 2012	June 30, 2011	March 31, 2012
A	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding				
	- No. of shares	17,992,907	18,300,954	17,991,227	18,300,954
	- Percentage of shareholding	70.00%	70.36%	70.32%	70.36%
2	Promoters and promoter group Shareholding				
	a) Pledged/Encumbered				
	- Number of shares	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
	- Percentage of shares (as a% of the total share capital of the company)	-	-	-	-
	b) Non-encumbered				
	- Number of Shares	7,710,397	7,710,397	7,594,949	7,710,397
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
	- Percentage of shares (as a% of the total share capital of the company)	30.00%	29.64%	29.68%	29.64%

	Particulars	Quarter Ended June 30, 2012
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	3
	Disposed during the quarter	3
	Remaining unresolved at the end of quarter	Nil

SASKEN COMMUNICATION TECHNOLOGIES LIMITED

139/25, RING ROAD, DOMLUR, BANGALORE 560 071

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2012

(Rs. in Lakhs)

Sl. No.		Quarter ended			Year ended
		June 30, 2012	March 31, 2012	June 30, 2011	March 31, 2012
1	Segment Revenue				
a.	Software Services	11,126.64	10,861.11	10,754.38	44,107.50
b.	Software Products	1,228.99	1,334.07	1,146.92	4,265.94
c.	Automotive, Utilities and Industrial	59.92	101.59	227.87	550.90
d.	Network Engineering Services	884.33	924.14	1,285.57	4,125.35
	Total	13,299.88	13,220.91	13,414.74	53,049.69
	Less: Inter segment revenue	28.44	193.53	412.90	1,053.86
	Net Sales/Income from Operations	13,271.44	13,027.38	13,001.84	51,995.83
2	Segment Results (Profit+)/Loss(-) before tax and interest from each segment)				
a.	Software Services	1,991.14	2,773.22	2,517.77	10,570.86
b.	Software Products	860.86	900.38	378.18	2,108.76
c.	Automotive, Utilities and Industrial	(18.40)	(68.44)	6.68	(103.00)
d.	Network Engineering Services	206.23	217.86	429.90	1,052.94
	Total	3,039.83	3,823.02	3,332.53	13,629.56
	Less: i) Finance costs	12.12	13.34	16.72	60.36
	ii) Other un-allocable expenditure net off un-allocable Income	1,823.29	1,155.75	1,985.60	6,523.58
	iii) Exchange loss/ (gain)	(688.12)	311.04	(45.16)	(949.17)
	iv) Provision for/ (reversal of) diminution in value of investments	-	-	-	-
	Total Profit before tax	1,892.54	2,342.89	1,375.37	7,994.79
3	Capital Employed - (Segment Assets - Segment Liabilities)				
a.	Software Services	15,455.39	15,376.97	13,817.91	15,376.97
b.	Software Products	1,599.05	1,466.34	892.78	1,466.34
c.	Automotive, Utilities and Industrial	490.10	553.13	499.19	553.13
d.	Network Engineering Services	1,198.62	1,250.77	1,864.21	1,250.77
	Sub total	18,743.16	18,647.21	17,074.09	18,647.21
e.	Unallocable Corporate Assets	32,730.34	31,928.97	30,592.18	31,928.97
	Less: Corporate Liabilities	(5,181.14)	(4,629.10)	(4,799.24)	(4,629.10)
	Total Capital Employed	46,292.36	45,947.08	42,867.03	45,947.08

## NOTES:

- 1) The above audited results were taken on record by the Board of Directors of the Company at its meeting held on July 23, 2012.
- 2) The results are based on the consolidated financial statements prepared by the Company's management in accordance with the Accounting Standard (AS) 21 - Consolidated Financial Statements ("AS 21") and Accounting Standard (AS) 27 - Financial Reporting of Interests in Joint Ventures ("AS 27") (notified by Companies Accounting Standards Rules, 2006). The standalone financial results are made available to the Stock Exchanges where the Company's securities are listed and will also be posted on the Company's website [www.sasken.com](http://www.sasken.com).
- 3) Following are the particulars of the Company (for the year, on a standalone basis):

Turnover: Rs. 10,250.25 lakhs  
Profit before Tax: Rs. 1,546.83 lakhs  
Profit after Tax: Rs. 1,211.05 lakhs

- 4) Regarding Subsidiaries and Joint Venture companies:

a) Results of the following companies are consolidated in the above results:  
Sasken Network Engineering Ltd. and its subsidiary Sasken Network Solutions Inc, USA, Sasken Communication Technologies Mexico S.A. de C.V., Sasken Communication Technologies (Shanghai) Co.Ltd., Sasken Japan KK, Sasken Communication Technologies Oy, Finland and its subsidiary Sasken Finland Oy, Sasken Inc, USA - all wholly owned subsidiaries; and ConnectM Technology Solutions Pvt. Ltd. - Joint Venture company.

b) Financial statements of TACO Sasken Automotive Electronics Limited (TSAE), a joint venture company, have not been consolidated, as it is being wound up voluntarily.

All assets of Sasken Communication Technologies, S.A. DE C.V (Sasken Mexico) have been considered at realizable values and all liabilities have been considered at their estimated pay-outs and the financials have not been prepared under the going concern basis, as the operations of Sasken Mexico have been discontinued as decided by Board of Directors.

c) Sasken has 46.29% (March 31, 2012, 46.29%) interest in a joint venture company called ConnectM Technology Solutions Pvt. Ltd. ("ConnectM"), incorporated in India, which focuses on end-to-end cycle development & sustenance to the Transportation, Industrial, Utilities and Enterprise markets enabled by Machine-to-Machine (M2M) communications. As at June 30, 2012, the Company has invested Rs.1,796.24 lakhs (March 31, 2012 Rs 1,796.24 lakhs) in ConnectM. As at March 31, 2012, the Company had evaluated its investment in the Joint Venture for the purpose of determination of potential diminution in value, and based on such evaluation the Company had recognized a provision for diminution in the value of investment in ConnectM as at March 31, 2012 amounting to Rs.1,550.00 Lakhs which has been shown as an exceptional item.

d) Included in the revenue is an item of royalty income of Rs. 880.52 lacs in respect of Software Product License granted to a non-Indian Licensee, who has purportedly claimed non-usage of the licensed IPR, which is being contested by the Company. Based on legal advice, the management is reasonably confident of collecting the dues of Rs 880.52 lacs from the customer for which necessary steps are being taken and hence no further adjustments are considered necessary at this stage.

e) As at June 30, 2012, the following amounts are due from/ (payable to) Subsidiaries:

<i>Company</i>	<i>Loans (Rs. in lakhs)</i>	<i>Other Balances (Net) (Rs. in lakhs)</i>
Sasken Network Engineering Ltd.	-	(66.93)
Sasken Communication Technologies Mexico S.A. de C.V.	-	(1.59)
Sasken Finland Oy	-	(224.48)
Sasken Communication Technologies (Shanghai) Co. Ltd.	-	(117.44)
Sasken Inc.	1,849.82	1,096.18
Sasken Network Solutions Inc.	-	(1.38)
Sasken Japan KK	-	(49.41)

**Other Notes:**

5) Employee Stock Option Plan

During the quarter ended June 30, 2012, 90,500 shares were allotted to employees and a director upon exercise of option.

- 6) Pursuant to the Public Announcement dated April 25, 2012, the Company commenced the Buy-back of shares from May 21, 2012. As on June 30, 2012, the Company has bought back 5,03,924 equity shares at an average price of Rs.124.30 per share, utilizing a sum of Rs.626.38 lakhs (excluding brokerage and other applicable taxes). The Company has created Capital Redemption Reserve of Rs.50.39 lakhs towards the face value of 5,03,924 shares of Rs.10/- each by way of appropriation against General Reserve. The amount paid towards buy-back of shares, in excess of the face value, has been appropriated out of Securities Premium account.

In terms of the provisions of section 77A of the Companies Act, 1956 and SEBI (Buy Back of Securities) Regulations 1998 (as amended), the Company has extinguished 3,98,547 shares as on June 30, 2012, and the remaining 1,05,377 shares as on July 11, 2012.

- 7) Previous period figures have been re-grouped/re-arranged, wherever necessary to conform to the current period's presentation.

For Sasken Communication Technologies Ltd.

Place: Bangalore Date:  
Date: July 23, 2012

Rajiv C. Mody  
Chairman & Managing Director