

	Q1 FY 16	Q4 FY 15	Q3 FY 15	Q2 FY 15	Q1 FY 15	Q4 FY 14	Q3 FY 14	Q2 FY 14
Employee Metrics								
Employees, period end								
Total Employees (Consolidated)	1,925	1,919	1,916	1,889	1,858	1,906	2,053	2,108
Services S/W, Product S/W and technical professionals	1,675	1,706	1,704	1,687	1,658	1,701	1,827	1,868
Corporate	250	213	212	202	200	205	226	240
Hiring Metrics								
Gross Adds	151	150	161	151	103	68	116	150
Net Adds	6	3	27	31	(48)	(147)	(55)	(15)
Attrition % Annualized (Based on Voluntary attrition only)								
Attrition % Annualized (Based on Voluntary attrition only)	25.0%	25.0%	24.0%	21.8%	25.5%	27.5%	28.3%	28.0%
Attrition % LTM (Based on Voluntary attrition only)								
Attrition % LTM (Based on Voluntary attrition only)	23.7%	23.8%	24.8%	26.7%	29.3%	30.3%	31.4%	31.5%
Revenue by geography - Consolidated (In %)								
North America	31%	34%	35%	34%	38%	37%	34%	33%
EMEA	35%	32%	36%	36%	34%	36%	38%	36%
India	24%	22%	20%	20%	20%	18%	20%	23%
APAC	10%	12%	9%	10%	8%	9%	8%	8%
Client Concentration (In %)								
Top 5 client contribution to revenues	50.2%	50.6%	49.0%	46.4%	40.8%	41.4%	40.5%	42.0%
Top 10 client contribution to revenues	67.1%	67.2%	65.9%	64.7%	56.1%	62.7%	59.8%	60.0%
Relationships with Tier 1 Customers - Services+Products								
< 1 Million dollar customers - Trailing 12 months	12	13	10	9	12	9	13	11
1 < >3 Million dollar customers - Trailing 12 months	7	5	7	7	7	8	8	7
3 < >10 Million dollar customers - Trailing 12 months	5	6	6	7	7	9	7	10
10 < >20 Million dollar customers - Trailing 12 months	1							
> 20 Million dollar customers - Trailing 12 months								
Utilization, including trainees (Services Only - In %)*								
Utilization, including trainees (Services Only - In %)*	78.1%	74.9%	74.2%	72.1%	70.3%	73.3%	71.6%	72.2%
Revenue Split (Products Only) (In ₹ Million)								
License fees	-	2	-	-	1	2	4	5
Royalties	17	15	16	13	17	19	12	13
Customization	-	13	12	22	6	27	29	28
Revenue Split (Services Only) (In ₹ Million)								
Onsite	432	422	465	473	514	490	492	423
Offshore	637	585	575	568	537	620	590	657
Revenue by Project Type (Services Only) (In ₹ Million)								
Time and Material (including compensation)	918	881	936	928	930	892	890	865
Fixed Price	151	126	104	113	121	218	192	215

*Note: Services Utilization rehashed including Management numbers for Utilization calculations retrospectively; excludes exceptional item unless explicitly stated