



Sasken H1 FY13 revenues at ₹.244.75 Crores, PAT at ₹.14.42 Crores.

Bangalore, October 25, 2012 : Sasken Communication Technologies Limited (BSE: 532663, NSE: SASKEN) today announced its consolidated results according to Indian GAAP for the second quarter and half year ended September 30, 2012.

Performance Snapshot for the Half Year H1 FY 13

- Consolidated Revenues for H1 FY 13 at ₹. 244.7 Crores
 - Down 6.2 % YoY from H1 FY 12
- Consolidated EBIDTA for H1 FY 13 at ₹. 16.4 Crore
 - Down 50.0 % YoY from H1 FY 12
- Consolidated PAT for H1 FY 12 at ₹. 14.4 Crores
 - Down 47.9% YoY from H1 FY 12
- Sasken Consolidated EBIDTA margins at 6.7%

Key Financial Highlights for the Half Year: H1 FY 13

- Services revenues were ₹. 226.3 Crores, down 6.6% over H1 FY 13
- Products revenues was at ₹. 17.2 Crores, up 12.4% over H1 FY 13
- Services EBIDTA margins for the half year was at 3.8%
- Products EBIDTA margins for the half year was at 50.4%
- Sasken group delivered an EPS of ₹.5.64 for the half year.

Performance Snapshot for the quarter: Q2 FY13

- Consolidated Revenues for Q2 FY13 at ₹.112.03 crores
 - Down 15.6 % sequentially over the previous quarter
 - Down 14.4 % YoY from Q2 FY12
- Consolidated EBIDTA for Q2 FY13 at ₹.2.43 crores
 - Down 82.6 % sequentially over the previous quarter
 - Down 85.5 % YoY from Q2 FY12
- Consolidated PAT for Q2 FY13 at ₹. 0.24 crores
 - Down 98.3 % sequentially over the previous quarter
 - Down 98.6 % YoY from Q2 FY12
 - PAT Margins for the quarter at 0.2%

Key Financial Highlights for the quarter: Q2 FY13

- Services revenues were ₹.106.45 crores for Q2 FY13
- Products revenues was at ₹.4.92 crores for Q2 FY13
- Consolidated EBIDTA margins were at 2.2 %. Services EBIDTA margins for the quarter was at 1.8%. The products group posted EBIDTA margins of 15.7%
- Revenue contribution from the Top five customers stood at 50.6% and from Top 10 customers at 72.5%
- Sasken group delivered an EPS of ₹.0.10 for the quarter



Key Business Highlights for the quarter: Q2 FY13

- A Gross total of 110 employees were added in Q2 FY13
- Utilization on the services side stands at 64.5 % for the quarter
- 12 new customers added during the quarter taking the total of active customers to 124

A fact sheet providing the operating metrics for the company and a presentation for analysts can be downloaded from the investor section of the corporate website : www.sasken.com.

About Sasken

Sasken is an R&D Technology Solutions company that helps businesses across the Communication & Consumer value chain accelerate product development life cycles. Sasken offers a unique combination of R&D Consultancy, Wireless Software products, Solutions & Services for Consumer Electronics & Network Engineering Services and works with Network OEMs, Semiconductor Vendors, Terminal Device OEMs, Consumer Electronics OEMs and Operators across the world. Global Fortune 500 and Tier 1 companies in these segments are part of Sasken's customer profile.

Disclaimer on Forward Looking Statements:

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the Indian IT services industry, including with respect to tax incentives and export benefits, adverse changes in foreign laws, including those relating to outsourcing and immigration, increasing competition in and the conditions of the Indian and global IT services industry, the prices we are able to obtain for our services, wage levels in India for IT professionals, the loss of significant customers the monetary and interest policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in the information technology/telecommunication industries. Additional risks that could affect our future operating results are more fully described in our Red herring filing. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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