

Consolidated Key Metrics

	Q4 FY08	FY 08	Q1 FY09	Q2 FY09	Q3 FY09	Q4 FY09	FY 09
<b>Employee Metrics</b>							
Employees, period end							
Total Employees (Consolidated)	3,623	3,623	3,495	3,637	3,555	3,277	3,277
Services S/W, Product S/W and technical professionals	3,298	3,298	3,199	3,350	3,286	3,099	3,099
Support Staff	325	325	296	287	269	178	178
<b>Hiring Metrics</b>							
Gross Adds	285	1,188	202	457	239	34	932
Net Adds	21	12	(128)	133	(82)	(278)	(355)
<b>Attrition % Annualized (Based on Voluntary attrition only)</b>							
Attrition % LTM (Based on Voluntary attrition only)	20.9%	24.3%	28.8%	30.5%	25.6%	21.9%	26.3%
Attrition % LTM (Based on Voluntary attrition only)	24.3%	24.3%	27.2%	26.13%	26.5%	26.3%	26.3%
<b>Revenue by geography - Consolidated (in %)</b>							
North America	22%	27%	23%	22%	16%	20%	20%
EMEA	54%	51%	49%	50%	54%	54%	52%
India	20%	19%	24%	22%	23%	23%	23%
APAC	4%	3%	4%	6%	7%	3%	5%
<b>Client Concentration (In %)</b>							
Top 5 client contribution to revenues	72%	75%	69%	64%	71%	66%	67%
Top 10 client contribution to revenues	84%	85%	82%	81%	84%	84%	82%
<b>Relationships with Tier 1 Customers - Services+Products</b>							
< 1 Million dollar customers - Trailing 12 months	12	12	11	12	13	14	14
1 < >3 Million dollar customers - Trailing 12 months	4	4	4	4	5	4	4
3 < >10 Million dollar customers - Trailing 12 months	3	3	3	4	4	5	5
10 < >20 Million dollar customers - Trailing 12 months	1	1	1	2	2	2	2
> 20 Million dollar customers - Trailing 12 months	3	3	3	2	2	2	2
<b>Utilization, including trainees (Services Only - In %)</b>							
	76.7%	76.1%	76.0%	74.9%	71.9%	73.8%	74.1%
<b>Revenue Split (Products Only) (In Rs. Millions)</b>							
License fees	47	187	46	31	20	33	130
Royalties	43	90	29	71	32	55	186
Customization	88	182	109	106	65	19	299
<b>Revenue split (Services Only) (In Rs. Millions)</b>							
Onsite	535	1,778	595	592	676	549	2,412
Offshore, including FPP	856	3,436	901	959	1,055	1,025	3,939
Test Lab	3	26	3	3	1	-	6
<b>Revenue by Project Type (Services Only) (In Rs. Millions)</b>							
Time and Material (including compensation)	1,309	4,955	1,437	1,461	1,605	1,431	5,934
Fixed Price	82	259	59	90	126	142	417
Test Lab	3	26	3	3	1	-	6